



2016-17 Candidates for NYSSA Offices

Pursuant to Article 9, Section 2 of the By Laws, the NYSSA Nominating Committee presents the following List of Candidates to the NYSSA member clubs for the delegates to vote on at the Annual Meeting to be held on Sunday, May 1, 2016:

President: Rosanne Warner (formerly Secretary)

Vice President: Craig LaPlante (incumbent)

Secretary: Erin Pittsley

Treasurer: John Occhino (incumbent)

***Attached please find the proposed 2016-17 NYSSA Budget.
The 2016-17 SLEDNY Draft Budget is included for reference.
(The SLEDNY Budget is adopted at the May SLEDNY Meeting.)***

All Event information is available on line, at www.nyssaforum.com.

- **Forum Packet 1** (course schedule, registration info, hotel info, award nomination forms, charity info, etc)
- **Forum Packet 2** (bylaw changes, Director Certification forms, Officer nomination forms)
- **Forum Packet 3** (this)
- **Hotel Info**
- **Vendor Info**
- **Vintage Sled Show Info**
- **Super Raffle Ticket Return Form**

Forum Registration Closes April 10!

The Important Stuff...

- **Youth family members** 17 and under may attend at no charge – but they MUST be pre-registered.
- **Register online** before April 10, at www.nyssaforum.com.
- **Friday Check-In** is from noon to 7 pm.
- *Friday Night Costume Party* at 8 pm! -- get creative! (pssst... proper credentials will be required....)
- **Saturday Check-In** is from 7am to 4 pm.
- **Super Raffle Tickets** and \$5 per ticket stub returned must be turned in by 12 noon on Saturday on the Ground Floor of the Conference Center.
- A record number of candidates for the **NYSSA Awards** were received this year. Don't miss the Award Presentation at **Saturday's Award Luncheon**.
- **Saturday's Dinner Banquet** featured speaker *Levi LaVallee* will be socializing with us throughout the event.
- Check-In for **Sunday-Only** attendees is 7:00 am to 8:45 am.



Is a *fun* place to visit! Check it out at:

www.lakeplacid.com

New York State Snowmobile Association

Proposed

2016-2017 Budget

Prepared March, 2016 by the Budget & Finance Committee:

Roger McCabe, Chair cumminsram44@gmail.com

John Occhino, NYSSA Treasurer

**Approved by the NYSSA Board of Directors
to forward for consideration by the Delegates
at the May 1, 2016 Annual Meeting in Lake Placid, NY**

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

RECAP

	Budget 2015/2016	Budget 2016/2017
TOTAL PROJECTED INCOME	\$ 793,800.00	\$ 710,546.00
COMMITTEE EXPENSES		
AWARDS	\$ 1,000.00	\$ -
BUDGET AND FINANCE	49,075.00	45,075.00
EXECUTIVE COMMITTEE		
EXECUTIVE COMMITTEE	\$ 25,200.00	\$ 5,200.00
EXECUTIVE DIRECTOR	71,438.00	75,250.69
OFFICE	85,737.00	87,307.83
EVENTS AND PROMOTION	11,700.00	6,350.00
ANNUAL MEETING & FORUM	3,000.00	3,000.00
GOVERNMENTAL AFFAIRS	65,580.00	65,580.00
ISC/ACSA	10,000.00	7,100.00
MEMBERSHIP	41,000.00	40,000.00
PAST PRESIDENT	-	300.00
PRESIDENT	1,800.00	1,800.00
PUBLIC RELATIONS	20,000.00	3,000.00
SAFETY AND EDUCATION	16,100.00	550.00
SECRETARY	300.00	1,300.00
TRAILS COMMITTEE		
TRAILS DEVELOPMENT AND FUNDING	\$ 303,400.00	\$ 271,906.00
TRAILS COORDINATOR	86,700.00	93,857.26
TREASURER	1,175.00	1,100.00
VICE PRESIDENT	-	1,400.00
 TOTAL BUDGETED EXPENSES	 \$ 793,205.00	 \$ 710,076.78
 BUDGETED INCOME OVER BUDGETED EXPENSES	 \$ 595.00	 \$ 469.22

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

INCOME

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017	
Reimbursement of SledNY Admin Services		0	4000	12
Super Raffle Donations	55,500.00	45000	45000	1
Memberships	255,689.90	300,000	280,000	2
Business Memberships	1,500.00	2000	2000	3
Trail Defender Memberships	0.00	5000	5000	4
Other Donations	13,750.00	7500	0	4A
Trail Insurance Grants	310,596.00	329,000	264,006	5
Sale of Product	778.00	500	500	
Bulk Sign Sales	33,767.04	24000	30000	6
Interest Income	40.06	1300	40	7
Inserts and Affinity	39,926.85	35000	35000	8
Web Site Ads	13,700.00	23000	12000	9
Credit Card Fees	21,571.08	21500	33000	10
Total Income	<u>\$746,818.93</u>	<u>\$793,800.00</u>	<u>\$710,546.00</u>	

NOTES OF EXPLANATION

- 1) 2016 Super raffle donation from Onondaga County Snowmobile Association, number reflects slow season.
- 2) NYSSA Membership: 56,000 @ \$5 each.
- 3) Business Memberships are expected to continue to grow again this FY as we ramp up our emphasis on soliciting business partners across the State.
- 4) Trail Defender donations over the last couple of years have exceeded 250 at \$20 each.
- 4A) Last years budget Included a grant application of \$5000 from ISMA for project within their guidelines.
Did not spend grant in winter of 2016, not expecting a new submission.
- 5) Trail insurance grant for Trails Insurance premium and Trails Insurance Administration.
- 6) Bulk Sign: Pass through, Clubs ordering signs pay for them.
- 7) Interest credited from Bank accounts and Cash Back from Amex \$1200.
- 8) Inserts and Affinity: Allstate Ins, Nationwide and NILICO.
- 9) Web Site, On-line Magazine and other advertising revenue. Includes \$8,000 from Multi View.
- 10) Convenience fee collected from 60% of members that choose to join on line using a credit card.
- 11) All Forum income and expenses have been moved to SLEDNY Budgeting. There is a \$3,000 expense line in NYSSA's budget for the annual meeting expenses that would not be eligible for tax exempt status under the 501c3 rules for SLEDNY.
- 12) It has been suggested by the auditors that we include a charge back to SLEDNY to cover day to day administrative expenses.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

BUDGET AND FINANCE COMMITTEE

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Contract Services	\$4,675.00	5300	5300 a)
Office Supplies	0.00		
Legal Services		0	0 b)
Accounting Services	4,615.00	4800	4800 c)
Mileage/Tolls	187.46	500	500
Meals/Lodging	187.00	200	200
Insurance	2,426.68	1800	2500 d)
Tax Payments	125.00	125	125
Bank Charges	718.12	150	150
Monthly BOD Meeting Travel Expenses	25,903.02	27200	24500 e)
BOD Meeting Expenses	10,026.69	9000	7000 f)
Totals	\$48,863.97	\$49,075.00	\$45,075.00

NOTES OF EXPLANATION

- a) Bookkeeping services, remains at \$425/month + \$200 for reimburseable expenses.
- b) Legal Services associated w/ formation of 501c3, SLEDNY; project is complete no further legal assistance anticipated.
- c) Accounting service for external annual audit and tax filings.
- d) Association General Corporate Insurance Policies.
- e) Based on 10 meetings in 2016/17 (no June or August meetings). The Federal Rate was reduced by >5% for 2016, that coupled with the majority of the meetings scheduled for Canastota we anticipate at least a 10% reduction in meeting travel expenses for 2016/17.
- f) Based on 10 meetings in 2016/17 (no June or August meetings). Anticipate holding the majority of the meetings in Canastota, where NYSSA has been getting meeting accomodations

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

EXECUTIVE COMMITTEE

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Mileage/Tolls	\$21.85	100	100
Meals/Lodging		100	100
Website Redevelopment	<u>\$21,975.00</u>	<u>25,000.00</u>	<u>5000 a)</u>
Totals	<u>\$21,996.85</u>	<u>\$25,200.00</u>	<u>\$5,200.00</u>

NOTES OF EXPLANATION

a) Web site redesign project is nearly complete at time budget was being developed. This is for some additional enhancements to be added that that were outside the initial development contract.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

EXECUTIVE DIRECTOR

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Postage	\$16.56	200	200.00
Telephone/Fax	908.28	1060	1,060.00
Computer Supplies	32.39		50.00
Office Supplies	0.00	350	350.00 a)
Mileage/Tolls	2,400.79	3000	3,000.00
Meals/Lodging	1,007.34	1500	1,500.00
Memberships/Dues/Registrations	410.00	300	300.00 b)
Gifts/Donations	0.00	200	200.00 c)
Salary	55,705.92	55995	58,794.75 d)
Payroll Taxes	4,498.64	4480	4,703.58 e)
Employee Benefits		4353	5,092.36 f)
Totals	\$64,979.92	\$71,438.00	\$75,250.69

NOTES OF EXPLANATION

Footnotes:

- a) Majority of ExecDir office supplies are thru Office Budget, some special items such as printer cartridges are ordered directly.
- b) The Executive Director has been expanding his membership in professional organizations with the goal of networking with other not for profits with similar interests.
- c) Each year Dominic arranges for flowers and memorial donations for departed members.
- d) The Executive Committee has approved a salary increase for this fiscal year.
- e) 0.08 of salary
- f) NYSSA contribution to Health Ins for general manager is \$6789.81, employees electing not to use the benefit are currently offered 75% of the NYSSA contribution in if they opt out of NYSSA health insurance benefit.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

EVENTS AND PROMOTION

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Postage	\$0.00	100	100.00
Computer Services	\$0.00	0	200.00
Office Supplies	0.00	100	300.00
Materials/Supplies	27.00	1500	750.00
Advertising and Promotion	9,087.76	3000	1,500.00
Mileage/Tolls	3,362.61	3000	1,500.00
Meals/Lodging	2,306.66	1500	1,500.00
Gifts/Donations	4,500.00	2500	0.00
Purchase for Resale	428.94		500.00
Misc	63.36		
Totals	<u>\$19,776.33</u>	<u>\$11,700.00</u>	<u>\$6,350.00</u>

NOTES OF EXPLANATION

Targeted Events Travel

Super Raffle	Toronto Show
Big East	Grass drags
Noreast SnoCross	
Snofest & SnoDeo Old Forge	
PA Shows	
SledMass Show	
Durable Handbags	
Coloring Books/youth	
Print Misc Promo	

Includes: Misc Super Raffle Expenses
 Exhibitor fees for attending shows
 Handbags and coloring books as hand outs with NYSSA logo, for advertising at shows
 Printing a handout/promotional pamphlet.

Gifts and Donations; USO, Adopt a Serviceman, Easter Seal, Pink Ribbon Riders all moved to SLEDNY along w/ Clean Sled Challenge donations.

Advertising and Promotions - Sno Trails TV sponsorship will be carried by SLEDNY

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

ANNUAL MEETING/FORUM

	<u>Actual</u>	<u>2015/2016 Budget</u>	<u>2016/2017 Budget Request</u>	
Expenses				
099 Forum Expenses		3,000.00	3,000.00	
Total Expenses	\$ -	<u>\$ 3,000.00</u>	<u>\$ 3,000.00</u>	a)

Footnotes: This is basically a place holder in case the committee goes over budget.

NOTES OF EXPLANATION from 2015/2016 budget

a) The majority of the Forum expenses have been moved to SLEDNY to take advantage of the tax savings that are available to the 501C3 Corporation. The majority of Friday and Saturday's programs are included on the SLEDNY side of the ledger. This budget item is for Sunday's annual meeting expenses.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

GOVERNMENTAL AFFAIRS

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Contract Services	\$55,440.00	60480	60,480.00 a)
Mileage/Tolls			
Meals/Lodging			
Membership/Dues/Registrations			
PAC Donations	0.00	5000	5,000.00 b)
NYS Lobbying Fee	50.00	100	100.00 c)
Totals	<u>\$55,490.00</u>	<u>\$65,580.00</u>	<u>\$65,580.00</u>

NOTES OF EXPLANATION

- a) Contract Services: Capitol Group @ \$5040 per month.
- b) PAC Donation: NYSSA maximum annual contribution.
- c) NYS lobbying fee of \$50/biannually.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

ISC/ACSA*

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Mileage/Tolls	\$292.52	\$3,274.00	1,000.00 a)
Meals/Lodging	716.81	2,938.00	1,000.00 a)
Membership/Dues/Registration	5,200.00	5,100.00	5,100.00 b)
Gifts/Donations		0.00	0
Totals	<u>\$6,209.33</u>	<u>\$11,312.00</u>	<u>\$7,100.00</u>

NOTES OF EXPLANATION

Footnotes:

- a) These budget lines are based on one or possibly two people traveling to South Dakota for the 2017 ISC. The SLEDNY Budget is expected to cover 4 more attendees as well. The past years expenses are misleading as we hosted the 2015 ISC in Niagara Falls with the majority of attendees expenses posted to the P&L for the event.
- b) Annual dues for ACSA at \$5,000, also Northeast Chapter at \$100.

* *International Snowmobile Congress, and the American Council of Snowmobile Associations.*

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

MEMBERSHIP

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Materials/Supplies	280.45	1000	1000
Computer Service	0.00	1000	1000
Contract Services	2,132.39	12000	5000
Donations			
Advertising/Promotions	0.00	0	0
Bank Fees	32,731.37	27000	33000 a)
Totals	<u>\$35,144.21</u>	<u>\$41,000.00</u>	<u>\$40,000.00</u>

NOTES OF EXPLANATION

a) credit card merchant fees for online sales.

A convenience fee of \$1 will be collected for online CC memberships beginning this year.
This fee should cover the CC fees incurred by these online sales.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

OFFICE

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017	Footnotes
Postage	2,230.63	4,000.00	2,000.00	(1)
Freight	1,149.43	1,000.00	1,100.00	(2)
Telephone/Fax	2,986.35	3,500.00	3,500.00	
Computer Service	10,801.62	8,000.00	8,000.00	(3)
Office Supplies	2,159.83	1,200.00	1,200.00	(4)
Materials/Supplies	151.14	500.00	500.00	
Capital Equipment	0.00	1,000.00	1,000.00	(5)
Contract Services	573.38		250.00	
Maintenance	135.50		0.00	
Mileage/Tolls	3,209.13	3,500.00	3,500.00	
Meals/Lodging	766.21	1,000.00	1,000.00	(6)
Gifts and Donations	0.00		100.00	
Memberships/Dues/Registrations	50.00	400.00	400.00	
Salary	45,773.97	49,845.00	51,359.28	(7)
Payroll Taxes	3,790.45	3,968.00	4,108.74	(8)
Employee Benefits	5,729.42	5,804.00	6,789.81	(9)
Trailer and Sled Maintenance - Registration	1,540.42	2,000.00	2,500.00	(10)
Totals	<u>\$81,047.48</u>	<u>\$85,717.00</u>	<u>\$87,307.83</u>	

Footnotes:

- (1) No longer mailing monthly to clubs.
- (2) UPS continues to increase its rates. (Super Raffle Expense)
- (3) Constant Contact & Carbonite off site computer back up.
- (4) Overage was likely due to ISC2015.
- (5) In the event of critical equipment failure.
- (6) Some were charged to SLEDNY due to ISC2015.
- (7) Includes General Manager Salary and part time office assistant. The Executive Committee has approved nominal pay increases for these employees.
- (8) Payroll taxes estimated at 8% of payroll annually.
- (9) Gen Mgr health ins deduction totals \$389.79; net health care benefit cost to NYSSA is (\$7179.60 -389.79 = \$6789.81)
- (10) includes 3 trailers and 1 sled that NYSSA owns. (2nd sled owned by SLEDNY).

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

PAST PRESIDENT

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Mileage/Tolls	\$54.06	200	200
Meals/Lodging		100	100
		<hr/>	<hr/>
Totals	\$54.06	\$300.00	\$300.00
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NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

PRESIDENT

	Year to Date 3/2/15	Budget 2015/2016	Budget 2016/2017
Postage		0.00	0.00
Telephone/Fax		0.00	0.00
Office Supplies			
Materials/Supplies			
Mileage/Tolls	1,812.30	1,500.00	1,400.00
Meals/Lodging	98.22	300.00	400.00
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Totals	\$1,910.52	\$1,800.00	\$1,800.00
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NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

PUBLIC RELATIONS

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Postage	\$0.00	\$0.00	
Materials/Supplies	0.00	0.00	
Contract Services	16500.00	20000.00	3000.00 a)
Rentals	0.00	0.00	
Advertising	0.00	0.00	
Mileage/Tolls	0.00	0.00	
Meals/Lodging	0.00	0.00	
Miscellaneous	0.00	0.00	
	<u>\$16,500.00</u>	<u>\$20,000.00</u>	<u>\$3,000.00</u>

NOTES OF EXPLANATION

Footnotes:

a) It is anticipated that the PR contract will be put on hold after the Forum with one month notice.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

SAFETY AND EDUCATION

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Postage		50	50
Computer Services			
Advertising/Promotion		1000	500
Mileage/Tolls	0.00	100	0
STEP Program	1,678.84	15000	0 a)
Totals	\$1,678.84	\$16,100.00	\$550.00

NOTES OF EXPLANATION

a) The committee included a budget breakdown for STEP Program expenses as follows. Since the STEP program is an educational program that has been transferred to SLEDNY for budgeting purposes it is not being included in this NYSSA budget.

022 Step Program	
Class Materials/Printing	4,000.00
STEP Mileage / Tolls	4,500.00
STEP Mileage Snowmobile	3,500.00
STEP Inspection Supplies	1,000.00
STEP Lodging	1,000.00
STEP Meals	500.00
STEP Postage	500.00
Total STEP Program	\$ 15,000.00

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

SECRETARY

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Capitol Equip			1000 a)
Office Supplies	\$0.00	50	50
Mileage/Tolls	0.00	150	150
Meals/Lodging	0.00	100	100
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Totals	\$0.00	\$300.00	\$1,300.00
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Footnotes:

- a) Secretary's Laptop is due for replacement with operational issues.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

TRAILS DEVELOPMENT AND FUNDING

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Computer Services	\$432.50	450	450 a)
Postage	22.36		
Capital Equipment			2000 b)
Contract Services			
Legal Services	367.50	2500	5000 c)
Mileage/Tolls	35.65	200	200
Meals/Lodging		150	150
Trail Insurance	301,969.07	300000	264006 d)
Memberships/Dues/Registrations	300.00	100	100
Coop Trail Development		1000	
Training		0	
Miscellaneous		0	
Totals	<u>\$303,127.08</u>	<u>\$304,400.00</u>	<u>\$271,906.00</u>

NOTES OF EXPLANATION

- a) Renewal of Arcview Software License & maintenance agreement.
- b) Committee is proposing to revisit GPS units for groomers project. Purchase 3 units to evaluate their performance for our application.
- c) Trail Defender disbursements (as approved on case by case basis).
- d) Trails Insurance Premium is \$253,506 for 2016/17.
Trails Insurance Administration request will be for \$10,500.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

TRAILS COORDINATOR

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017	Footnotes
Postage	29.62	150.00	125.00	
Freight	0.00		25.00	
Telephone/Fax	1,375.00	1,500.00	1,500.00	
Office Supplies	276.96	300.00	250.00	
Materials/Supplies		500.00	500.00	
Capital Equipment	183.61	2,500.00	1,500.00	
Mileage/Tolls	3,365.91	3,000.00	3,250.00	
Meals/Lodging	1,460.72	1,000.00	1,250.00	
Miscellaneous	394.00	1,000.00	1,000.00	
Bulk Sign Purchases	32,294.70	24,000.00	30,000.00	a)
Salary	41,440.18	44,812.00	45,708.24	b)
Payroll Taxes	3,672.84	3,585.00	3,656.66	c)
Employee Benefits	3,942.86	4,353.00	5,092.36	d)
Totals	<u>\$88,436.40</u>	<u>\$86,700.00</u>	<u>\$93,857.26</u>	

Footnotes:

- a) Bulk sign order is administered by the Trails Coordinator, all signs are paid in full by the clubs. A corresponding \$30,000 income from Bulk Signs is included on the Income side of the Budget.
- b) The Executive Committee has approved a nominal salary increase for employees for 2016/2017.
- c) salary-related payroll taxes (8% of salary)
- d) NYSSA contribution to Health Ins for general manager is \$6789.81, employees electing not to use the benefit are currently offered 75% of the NYSSA contribution if they opt out of NYSSA health insurance benefit.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

TREASURER

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Postage		25	25
Computer Service	555.41	800	700 a)
Office Supplies	64.75	50	175
Materials/Supplies		50	
Capital Equipment			
Meals/Lodging			
Mileage/Tolls	240.70	250	200
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Totals	<u>\$860.86</u>	<u>\$1,175.00</u>	<u>\$1,100.00</u>

NOTES OF EXPLANATION

a) Annual subscription for Quick Books On Line software service.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

VICE PRESIDENT

	Year to Date 3/2/16	Budget 2015/2016	Budget 2016/2017
Mileage/Tolls		0	1000
Meals/Lodging		0	400
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Totals	\$0.00	\$0.00	\$1,400.00
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Footnotes:

Attend Shows, and Meetings

Fill in for the President when he/she cannot attend meetings or events.

SLEDNY, Inc



Prepared March, 2016 by Dominic Jacangelo

**Approved by the SLEDNY Board of Directors
to include as part of the NYSSA Budget discussion
at the May 1, 2016 NYSSA Annual Meeting in Lake Placid, NY**

SLEDNY BUDGET 2015-16
DRAFT 3-22-2016

Name: SLEDNY, Inc.
EIN: 46-2166089

: Actual 3-22-16 **2016-17**

STATEMENT OF REVENUES AND EXPENSES

INCOME

1 Gifts, grants, and contributions received	\$3,500	\$4,000	
2 Membership fees received including transfers from NYSSA	\$47,518	\$50,000	
3 Appropriation of unallocated prior year balance		\$40,000	
4 Net income from organization's unrelated business activities not included on line 3		\$0	
5 Tax revenues levied for and either paid to or spent on behalf of the organization		\$0	
6 Value of services or facilities furnished by a governmental unit including gr	\$20,000	\$4,000	1
7 Other income (not including gain or loss from sale of capital assets) (list)			
Annual fundraising auction;	\$2,500	\$2,500	
8 Total	\$73,518	\$100,500	
9 Gross receipts from admissions, sales of merchandise or services (list)			
Fees from safety and education programs (forum)	\$67,113	\$61,100	2
Fees from Safety and education program ISC 2015	\$167,000	\$0	
10 Total	<u>\$307,631</u>	<u>\$161,600</u>	
11 Gain or loss from sale of capital assets			
12 Unusual grants	\$3,000	\$0	
13 Total revenue	<u><u>\$310,631</u></u>	<u><u>\$161,600</u></u>	

EXPENSES

14 Fundraising expenses			
15 Contributions, gifts, grants			
Donations to charities, such as Easter Seals	\$2,500	\$2,500	
Scholarships	\$0	\$1,000	
Clean Sled Challenge	\$3,000	\$3,000	
16 Disbursements to or for benefit of members (list)		\$0	
17 Compensation of officers, directors and trustees		\$0	
18. Bookeeping / Quickbooks	\$0	\$1,550	
19 Administration fee to NYSSA		\$4,000	3
20 Occupancy			
21 Depreciation and depletion			
22 Professional fees Financial Review	\$2,672	\$5,250	4

SLEDNY BUDGET 2015-16
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23 Other (list)

Supplies	\$50		
Postage	\$100		
Sled Maintenance	\$500		
Website	\$100		
Take a Friend			
Travel, mileage, tolls, hotels	\$607	\$4,000	5
Supplies	\$1,011	\$1,000	
Advertising/publicity/snowmobile general promotion/vendor shows	\$1,326	\$5,000	6
Online Education	\$0	\$5,000	7
Publications	\$283	\$1,500	
Safety and Educational Forum - conference costs	\$63,585	\$78,649	8
ISC	\$187,000	\$5,000	9
STEP	\$345	\$12,000	10
SnoTrails TV		\$4,000	11
Miscellaneous	\$150		
24 Total expenses	\$262,478	\$134,199	
Carry over	\$48,153	\$27,401	12
	<u>\$310,631</u>	<u>\$161,600</u>	

1. New RTP grant from parks in support of Forum
 2. Estimated income for Forum from members and et.al.
 3. Accountants recommended that SLEDNY pay NYSSA for administrative overhead including copying, minutes and office supplies. No payroll charges.
 4. Annual audit and any assistance from legal services
 5. Balance of Take a Friend Grant from ISMA
 6. Promotional support for Events and Promotions committee consistent with SLEDNY mission
 7. Potential new online education program Adults and Youth
 8. Estimated Forum Expenses
 9. Four persons to attend 2016 ISC and 4 registrations for 2017
 10. the STEP program is an educational program it has been transferred to SLEDNY for budgeting purposes it is not being included in the NYSSA budget.
- | | | | | |
|--------------------------|----|--------|--|--|
| STEP Mileage / Tolls | \$ | 4,500 | | |
| STEP Mileage Snowmobil | \$ | 3,500 | | |
| STEP Inspection Supplies | \$ | 2,000 | | |
| STEP Lodging | \$ | 1,000 | | |
| STEP Meals | \$ | 500 | | |
| STEP Postage | \$ | 500 | | |
| Total STEP Program | \$ | 12,000 | | |
11. Annual Snowtrails TV promotion subject to new agreement in 1-17
 12. Unexpended funds carried forward to new fiscal year 17-18. Prior year number is unaudited.



NYSSA 7th Annual Vintage Show

Saturday, April 30, 2015

Lake Placid, New York



- | | |
|--|--|
| 1 Original 1979 and Older | 1st & 2nd |
| 2 Restored 1979 and Older | 1st & 2nd |
| 3 Open Class (1980 & Newer) | 1st & 2nd |
| 4 Race Sled Class | 1st & 2nd |
| 5 Farthest Traveled | (one award only) |
| 6 Best Display | (one award only) |
| 7 Cutter Class | (one award only) |
| 8 Mini Class | (one award only) |
| 9 Custom Class | (one award only) |
| 10 Delegates Class | (one award only) |
| 11 Junk Yard Dog | (one award only) |
| 12 People's Choice | (one award only) |

This year's show is Co-sponsored by SuperTrax Magazine and by Voss Signs.



County Association Sponsorships:

St. Lawrence County Snowmobile Association
Oneida County Area Snowmobile Association
Madison County Snowmobile Association
Chautauqua County Snowmobile Federation
Onondaga County Snowmobile Association
Erie County Federation of Snowmobile Clubs

The New York State Snowmobile Association will be holding their Annual Vintage Sled show during the 2016 SLEDNY Educational Forum at the **1924 Ice Arena, connected to the Convention Center at Lake Placid.**

2016 NYSSA VINTAGE SLED SHOW: BIGGER AND BETTER!

- ✓ Classes are \$5.00 each.
- ✓ Sleds can be registered in multiple classes.
- ✓ Friday Sled Unload Times: Between the hours of 12:00 pm and 5:00 pm.
- ✓ Saturday Sled Unload Times: Between the hours of 7:00 am and 10:00 am.
- ✓ Sleds can be unloaded behind the Convention Center.
- ✓ Open parking for trailers only will be on the outdoor skating rink.
- ✓ Saturday Registration Opens: 8:30 am
- ✓ **Saturday Sled Judging will begin at 2:00 pm.**
- ✓ **Saturday Awards Ceremony will begin at 5:00 pm on the 1932 Ice Rink.**
- ✓ Please bring your own tables and chairs. There is a charge to rent tables and chairs from the Convention Center.
- ✓ Sleds delivered on Friday will be locked inside the convention center for the evening. Security will be onsite for the duration of the event.
- ✓ **Lodging and meals are available at an additional cost.**
- ✓ Class pre-registration and meal tickets can be purchased ahead of time through our easy online registration.
- ✓ *Hotel rooms are available at a reduced rate at: www.nyssaforum.com*
Deals at the Golden Arrow, the Art Devlin or the Hampton Inn and Suites.
- ✓ For questions or special arrangements contact Rosanne Warner at: Secretary@NYSnowmobiler.com

NOTE: Due to fire codes, please be sure that all sleds have very little fuel in them. (*Empty is best*).

⚠ No full tanks.

⚠ Please be sure to wheel all sleds across the floors at all times.

**** **DO NOT DRAG OR DRIVE SLEDS ON FLOOR.** ****

NYSSA 7th Annual Vintage Show Registration Form

Your Name:		Phone:	
Address:		Email:	
Class, Awards, and Description (\$5 per sled per class)	# of Sleds	X \$5.00 ea.	
1 Original 1979 and Older (1 st & 2 nd Place Trophies) Original Class – Snowmobiles must be all original. Only mechanical replacement parts and windshield replacements are allowed. Snowmobiles may have touch up paint on skis and suspension. Tunnels and hoods cannot be repainted or retouched. Seats cannot be reupholstered.			
2 Restored 1979 and Older (1 st & 2 nd Trophies) Restored Class – Snowmobiles restored back to “Showroom Condition”. All replacement parts are allowed in the restored class to bring the machine back to its original specifications.			
3 Open Class (1980 & Newer) (1 st & 2 nd Trophies) Open Class – 1980 and newer sleds of any make or homemade. Original or Restored.			
4 Race Class (1 st & 2 nd) Muscle sleds and racing sleds will be included in this class. Original or Restored condition. 250 and above.			
7 Cutter Class (1 st Place Only) Cutters have been around the sport since almost the first snowmobile was built. Bring your cutter by itself or with a tow sled. Any year cutter can be entered to win.			
8 Mini Class (1 st Place Only) Kids have been riding miniature snowmobiles since they have been around. The mini class is the perfect place for your child or the child in you to showcase your 120cc or less miniature snowmobile.			
9 Custom Class (1 st Place Only) Any snowmobile that is not original and has been modified from its original state can be entered. Any year, any make, any model.			
10 Delegates Class (1 st Place Only) All attendees who are registered as NYSSA voting delegates can enter their snowmobile of any year, make or model free of charge. Original, Restored, Open or Custom sleds will be included in this class. This class is <u>only</u> for voting delegates. No others will be entered.			
11 Junk Yard Dog (1 st Place Only) Bring your junk sled for this special class. Sled must run and this will be verified BEFORE it enters the building. Any year, make, model or condition sled can be entered. The junkier the sled, the better the chance to win.			
Total Number of Sleds:			
		Amount Due:	
5 Farthest Traveled (1 st Place Only) Farthest traveled from “home” to Lake Placid.	All entrants are automatically eligible for these three classes.		
6 Best Display (1 st Place Only) Snowmobile collectors typically collect more than just snowmobiles. Bring your snowmobile collection of vintage snowmobile clothing, patches, helmets, saddle bags, etc. for display. Tables are not provided. Bring your own tables and chairs. Tables and chairs can be rented through the conference center for additional fees.			
12 People’s Choice (1 st Place Only) The People’s Choice award is the pinnacle of vintage snowmobile awards in New York State. Every registered Forum attendee, voting delegate and vintage show participant will be given a ballot to vote for the best snowmobile in the show. All registered sleds are eligible to win.			

Please make checks payable to SLEDNY, Inc and Mail to SLEDNY Vintage Show, PO Box 1040, Pine Bush, NY 12566. or bring with you to the show.

Enter online and pay with Paypal or Credit Card: <https://www.regonline.com/2016-forum> (Choose ‘Vintage Show Only’, or add Vintage classes to your Forum Registration)